

Message Text

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PAGE 01 STATE 013307

70
ORIGIN NEA-13

INFO OCT-01 ISO-00 PM-07 NSC-10 SPC-03 SS-20 RSC-01

CIAE-00 INR-10 NSAE-00 AID-20 EB-11 MC-02 IGA-02

INRE-00 NSCE-00 SSO-00 TRSE-00 COME-00 L-03 OMB-01

/104 R

DRAFTED BY OSD/DSAA:FTHIEBERGER:BDF

APPROVED BY NEA/ARP:FMDICKMAN

OSD/ISA/NESA - MR. SCHAEFER

NEA/ARP:BWRAMPELMEIER

PM/SAS:DFARNHAM

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O R 212227Z JAN 74
FM SECSTATE WASHDC
TO AMEMBASSY JIDDA IMMEDIATE
INFO USMTM DHAHRAN
USCINCEUR
DA WASHDC

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E.O. 11652: GDS
TAGS: MASS, SA
SUBJ: REVIEW OF HAWK CONTRACT
REF: JIDDA 176

1. THE REQUIREMENTS INVOLVED IN THE RAYTHEON PROPOSAL FOR THE CONVERSION OF EXISTING BASIC HAWK BATTERIES IN SAUDI ARABIA ARE SO DISSIMILAR TO NORMAL USG CONTRACTS THAT A VALID COMPARISON OF UNIT PRICES COULD NOT BE MADE. HENCE THE DOD REVIEW OF THE RAYTHEON PROPOSAL WAS ONLY GENERAL IN NATURE.

2. THE BROAD REVIEW THAT WAS MADE COULD ONLY ADDRESS GROSS COST. SINCE THE MISSILE UNIT COST REPRESENTS THE LARGEST SINGLE ELEMENT OF COST AND IS THE ONLY ONE WHERE A COMPARISON COULD BE MADE, IT IS CONCLUDED THAT THE OVERALL

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PAGE 02 STATE 013307

SON COULD BE MADE, IT IS CONCLUDED THAT THE OVERALL

PROPOSAL COULD BE CONSIDERED TO BE FAIR AND REASONABLE.

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Message Attributes

Automatic Decaptoning: X
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Current Classification: UNCLASSIFIED
Concepts: MILITARY SALES, MISSILES, CONTRACTS
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Draft Date: 21 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: FTHIEBERGER:BDF
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Review Markings:

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US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
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TAGS: MASS, SA, US
To: JIDDA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005